

**ROUTING AND TRANSMITTAL SLIP**Date  
26 FEB 1986

TO: (Name, office symbol, room number, building, Agency/Post)		Initials	Date
1.	EXO/DDA	<i>cr</i>	2/27
2.			
3.			
4.			
5.	DDA REGISTRY		

Action	File	Note and Return
Approval	For Clearance	Per Conversation
As Requested	For Correction	Prepare Reply
Circulate	For Your Information	See Me
Comment	Investigate	Signature
Coordination	Justify	

**REMARKS**

DDI HAS ACTION WITH A DROP COPY TO D/OIT.

DO NOT use this form as a RECORD of approvals, concurrences, disposals, clearances, and similar actions

FROM: (Name, org. symbol, Agency/Post)	Room No.—Bldg.
	Phone No.

5041-102

\* U.S.G.P.O.: 1983-421-529/320

OPTIONAL FORM 41 (Rev. 7-76)  
Prescribed by GSA  
FPMR (41 CFR) 101-11.206

**EXECUTIVE SECRETARIAT**  
**ROUTING SLIP**

TO:		ACTION	INFO	DATE	INITIAL
1	DCI				
2	DDCI				
3	EXDIR				
4	D/ICS				
5	DDI	X			
6	DDA		X		
7	DDO		X		
8	DDS&T				
9	Chm/NIC				
10	GC				
11	IG				
12	Compt				
13	D/OLL				
14	D/PAO		X		
15	D/PERS				
16	VC/NIC		X		
17	D/OIT		X		
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SUSPENSE		Date			

Remarks

To 5: Please handle as appropriate.

STAT

Executive Secretary

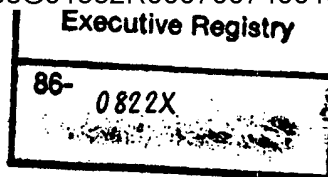
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Date

3637 (10-81)



# National Association of Maritime Exchanges



February 19, 1986

Director William J. Casey  
Central Intelligence Agency  
CIA  
Washington, DC 20505

DD/A REGISTRY  
FILE: 45-1



Dear Director Casey:

For over a decade, efforts have been underway to establish a uniform system for the reporting of anticipated and actual ship traffic and locations at U.S. harbors, storage of such data and its retrieval. This industry-sponsored project, assisted by the United States Maritime Administration, is now coming to a successful conclusion. Status of the project, its operational availability and system details are contained in the enclosures.

As a result of this joint Federal-maritime industry undertaking, for the first time, a common system for the collection, storage and dissemination of shipping intelligence is available within the United States. This is of particular significance since other, major information services of this nature are based overseas, and are both proprietary as well as intergovernmental.

Applications of the emerging availability of centralized, uniform data are extensive, both to industry and to the United States Government. Many Federal departments and agencies currently utilize local maritime exchanges for such information in carrying out their missions, involving defense and security, regulatory programs, protection of revenue and environment, research and analysis, law enforcement, and many others.

The sponsor of this new National Database -- the National Association of Maritime Exchanges (NAME) -- now invites inquiries from potential Federal users. It would be very much appreciated and appropriate if this offering and the enclosed descriptive materials are made available to those whom you direct who may have need for such informational and operational services, or who are responsible for their evaluation and possible applications.

Requests for additional information and/or materials, including of a technical nature, will have prompt response; also available will be demonstrations of system applications using the National Database on a current basis, with terminals within your own operations.

Response and requests will be warmly welcomed.

Sincerely,

Robert H. Langner  
Secretary-Treasurer

Enclosures

415/982-7788  
303 World Trade Center  
San Francisco, CA 94111



## **National Association of Maritime Exchanges**

WELCOME TO THE NAME NATIONAL DATABASE FOR VESSEL TRAFFIC INFORMATION!

With your communicating device and the NAME National Database, you can receive up to the minute information on ship traffic at virtually all major ports in the U.S. Reports are available in either standard or custom formats, providing a wealth of information to meet your business information needs. Special features of the National Database include on-line advertising and electronic mail.

The NAME National Database is a new way of fulfilling your vessel movement information requirements. It lets you get vessel traffic data at your office, at your home, on-board ship, or anywhere you have a personal computer and modem - which lets your computer send and receive information through a telephone.

The service has been designed to give you greater daily information convenience and more control over access to vessel activity both locally and throughout the country. SHIP, ETA, VIP, ETD and ATD are the five standard reports included in the NAME National Database. They give you the vessel traffic information you need quickly, to give your business the necessary competitive edge. Gone are the days of waiting for dated, hardcopy reports or telephoning around in hopes of getting correct information.

For example, in one short National Database session you can:

- \* Locate a single vessel by name and flag, and determine its Lloyd's Number, type, agent/operator, port, berth, last port of call, next port of call, estimated date of arrival, actual date of arrival, estimated date of departure, and actual date of departure.
- \* Request ETA's for all vessels in the database or a subset thereof.
- \* Request similar information for Vessels-In-Port.
- \* Check anticipated departures for a specific port, port area or the entire database.

All this can be done 24 hours a day, seven days a week - whenever your schedule permits. The NAME National Database is ready when you are!

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## National Association of Maritime Exchanges

### NAME NATIONAL DATABASE

#### Database System Description

The database described herein is the unique product of the National Association of Maritime Exchanges. The information contained in this database is compiled using real-time data collection methods, and reflects the status of various U.S. port areas with respect to vessels in-port or their anticipated arrivals and departures. This document provides a basic description of the NAME National Database and its operation. Detailed report definitions and database subscription information may be obtained by contacting your nearest NAME office. A list of NAME members is attached.

#### SUMMARY OF DATABASE SERVICES:

The National Association of Maritime Exchanges produces one primary database, the NAME National Database, described herein. This real-time maritime information system consists of vessel traffic data and reports for most major ports in the United States. The information contained in the National Database is gathered automatically from Maritime Exchanges across the country, which collect vessel intelligence data from a wide variety of reliable sources. The attached National Database Reports Description details the type of information collected for the database and the elements of the most common reports of interest to subscribers.

The National Database is easy to use, and is fully menu-driven for easy access to standard reports. The National Database user can also take advantage of the system's command level language to generate custom (ad hoc) reports. Searches can be done by virtually any combination of data records, and users may design their own formats for producing reports.

Electronic mail facilities are available on the system as well as on-line advertising. Details may be obtained by contacting your nearest NAME office.

#### TELECOMMUNICATIONS ACCESS:

The organization's database can be accessed through the TYMNET telecommunications network at 300 or 1200 Baud. TYMNET facilitates access from over 70 countries worldwide. 2400 Baud access will be available soon. Additional direct dial access is available through a network of area code (800) telephone numbers. Communications software is provided without charge to all new users.

#### HARDWARE AND SOFTWARE REQUIREMENTS:

The NAME NATIONAL DATABASE is accessible by any standard ASCII microcomputer, terminal or word processor. Most PC's (personal computers) are ideal for this application.

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**NAME National Database**  
**Database System Description**  
**Page 2**

**HOURS OF OPERATION:**

The National Database is accesible 24 hours per day, 365 days per year. For maintenance purposes, there may be short-term down time. When required, down time is always scheduled outside normal working hours, typically early on Sunday mornings.

**CUSTOMER ASSISTANCE:**

National Database subscribers have access to two distinct levels of customer assistance. General questions concerning database access, availability, cost, application, content, equipment interface, etc. may be best answered by the nearest Maritime Exchange. Questions of a more detailed or technical nature will be referred by the Maritime Exchange to the Database Management Contractor. Users may call in for assistance during normal local working hours.

**POSITION IN DATABASE INDUSTRY:**

The National Association of Maritime Exchanges provides the NAME National Database, the first real-time, nationwide, electronic database application for vessel traffic and related maritime information. The National Database consists of ship location information pertinent to the maritime community. This information is generally not available on other databases.

Typical customers are shipowners, agents, operators, tug companies, customs brokers and freight forwarders, federal agencies, etc. A large number of customers access the system on-line, while many purchase off-line standard and custom reports containing information from the real-time database.

The National Association of Maritime Exchanges was founded in 1980, and is made of of Maritime Exchanges representing all major U.S. ports. These Exchanges are the traditional source of vessel traffic data in the maritime community, and have proven to be the best source of accurate information.

**COMPUTER FACILITIES:**

The NAME National Database runs on a large mainframe computer system, utilizing one of the fastest fully-relational database management systems available. The database can accommodate more than 400 users simultaneously.

**DOCUMENTATION AND CUSTOMER TRAINING:**

A complete set of user manuals, code schedules, communications software and system access instructions are provided free of charge to the customer. Periodic updates are provided to all users. Training in the use of the system can be arranged for your staff through the nearest Maritime Exchange.

JLL851112

NAME National Database  
Database System Description  
Page 3

OTHER SERVICES AVAILABLE:

Historical database searches and summaries...

One time, current database searches (e.g. to locate a particular vessel).

FEE STRUCTURE AND SIGN-UP:

To sign up for the NAME National Database, users should contact their nearest Maritime Exchange. The fee structure for database access is broken into two distinct categories:

- 1) For access to vessel traffic data from two or more Maritime Exchanges, (any combination of two or more Exchanges, e.g. Puget Sound and Portland, the West Coast, the Gulf Coast, the entire database, etc.), see the attached National Database Tariff for details.
- 2) For access to vessel traffic data from only one Maritime Exchange, (e.g. only San Francisco), contact that NAME member directly to obtain rates.

CONCLUSION:

The National Database system described above is the first real-time, nationwide, electronic database designed specifically to provide vessel traffic and related maritime data. The information contained in the database is uniquely derived by Maritime Exchanges and is unparalleled for timeliness and accuracy. This information is vital to the smooth flow of maritime commerce and has proven to be indispensable to shipowners, agents and operators, tug companies, customs brokers and freight forwarders, suppliers, government agencies and others.

Maritime Exchanges have been collecting and disseminating this type of information since the earliest days of waterborne commerce in this country, and are proud to combine their traditional talents with modern electronics to further enhance the efficiencies of the maritime communities.

Attachments (3)

# # # # #

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# National Association of Maritime Exchanges

## NAME NATIONAL DATABASE

### Database Reports Description

The following describes the standard vessel traffic reports:

REPORT NAME					REPORT DATA
SHIP	ETA	VIP	ETD	ATD	
X	X	X	X	X	Maritime Exchange Code
X					Lloyd's Number
	X	X	X	X	Vessel Name -
	X	X	X	X	Flag
X	X	X	X	X	Vessel Type
X	X	X	X	X	Agent/Operator
X	X	X	X	X	Port
X	X	X	X	X	Berth
X	X				Last Port of Call
X			X	X	Next Port of Call
X	X				Estimated Date of Arrival
	X				Estimated Time of Arrival
X		X			Actual Date of Arrival
		X			Actual Time of Arrival
X			X		Estimated Date of Departure
			X		Estimated Time of Departure
X				X	Actual Date of Departure
				X	Actual Time of Departure

Note: 1) "X" indicates inclusion in a specified National Database Report.  
 2) Custom reports can include any of the above information (as well as International Call Sign, in any desired format.





# National Association of Maritime Exchanges

## NAME NATIONAL DATABASE

### - - - T A R I F F - - -

This document provides tariff information for customers wishing to access the NAME National Database for Maritime Information Services. This tariff applies only to customers desiring access to vessel traffic data supplied by two or more Maritime Exchanges. The tariff for access to vessel traffic data from only one Maritime Exchange is established on a local basis. If access to information from only one Maritime Exchange is desired, please contact your nearest Exchange.

1) Subscription Fee: \$150./month

2) Access to National Database Sections:

Number of Maritime Exchanges	Tariff
2	\$100.
3	150.
4	200.
5	250.
6	300.
7	350.
8	400.

3) Service:

Subscribers to the NAME National Database receive all assistance, software and codes required to utilize the dynamic vessel traffic information contained in the database. In addition to the basic subscription and database section access fee, a charge is made for use of the mainframe computer and the communications network. This charge is time sensitive and reflects the number of minutes connected to the database.

4) Special Applications:

Access to the NAME National Database for applications not listed above will be considered on an individual basis. Subscribers wishing to disseminate NAME National Database vessel traffic data outside their organization should contact the nearest NAME member for details.

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San Francisco, CA 94111



## **National Association of Maritime Exchanges**

### **NAME NATIONAL DATABASE**

#### **NAME Members**

Mr. Harry Hutchins, Executive Director  
Marine Exchange of Puget Sound  
2701 First Avenue  
Seattle, WA 98121  
(206) 621-1845

Mr. Richard A. Copeland, Manager  
Merchants Exchange of Portland  
200 S.W. Market St., Suite 220  
Portland, OR 97201  
(503) 228-4361

Mr. Robert H. Langner, Executive Director  
Marine Exchange of the San Francisco Bay Region  
303 World Trade Center  
San Francisco, CA 94111  
(415) 982-7788

Mr. Jack Guest, General Manager  
Marine Exchange of Los Angeles/Long Beach Harbor  
P.O. Box 2524  
Long Beach, CA 90901  
(213) 432-0813

Mr. George E. Strange, General Manager  
Marine Exchange of the West Gulf  
339 World Trade Building  
Houston, TX 77002  
(713) 222-0123

Mr. Edward J. Barr, Executive Director  
New Orleans Board of Trade, Ltd.  
316 Board of Trade Place  
New Orleans, LA 70130  
(504) 525-3271

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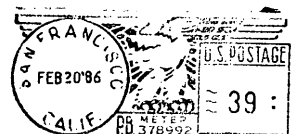
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**National  
Association of  
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Director William J. [REDACTED]  
Central Intelligence Agency  
CIA  
Washington, DC 20505



24 FEB 1986

24 FEB 1986